![UpClear logo]

Solutions Associate (CPG Software) / New York
www.UpClear.com/Careers

ABOUT UPCLEAR

UpClear is a SaaS company with a global customer base that is changing how Consumer Packaged Goods (CPG) companies manage their Trade Promotions. UpClear's BluePlanner software is a best-in-class platform for Revenue Management, covering Sales Planning, Trade Promotion Management (TPM), Analytics, and Optimization (TPO). UpClear serves clients in 20 countries across America, Europe, and Asia-Pacific from its primary offices in New York, London, Paris, and Hong Kong, and branch in Sydney. BluePlanner has been recognized by the Consumer Goods Technology publication as one of the leading solutions for Trade Promotion Management. UpClear is growing fast and has been recognized for the fifth year in a row as one of the 5000 fastest growing private companies by Inc.

WHY UPCLEAR?

- Develop SaaS consulting and implementation experience and expertise in the CPG / Retail industry.
- Opportunities to grow within technical and other areas such as strategy, marketing, and sales activities.
- Get on the ground floor of a startup-like company that already has a global reach.

JOB DESCRIPTION

The Solutions Associate is heavily involved with deployment and support of the UpClear BluePlanner solution. In this role, you will work with the Solutions team to analyze business requirements for clients, executing deployment tasks such as loading data and configuration, as well as ensuring existing deployments are successful by managing and addressing support requests. As we expand to support our growing client base, you will have opportunities to participate in other areas of the company, depending on your capabilities and interests. This is a unique opportunity to join a Software-as-a-Service company at an early stage and grow and develop with our dynamic team, whether continuing to ensure client success, getting deeper into the technology, or working on business operations activities.

RESPONSIBILITIES

- Develop expertise in BluePlanner functionality
- Support deployment to new clients and new projects by taking ownership of requisite project tasks
- Work with clients to support data integration and Analytics requirements
- Test new functionality based on customer and roadmap requirements before deployment
- Support existing customer implementations via regular meetings and online help desk management.

QUALIFICATIONS & EXPERIENCE

- Bachelor's or Master's degree in a business or IT discipline with 0-2 years of work experience
- Strong organizational skills, with demonstrated rigor and attention to detail
- Strong autonomy and self-discipline, with ability to work in a small team that is both local and global
- Open to occasional client visits (less than 20%)
- Excellent written and verbal communication proficiency
- Intensely curious about the industry, and/or fascination with technology services
- Experience supporting, deploying, or integrating SaaS software is a plus
- Database / SQL / technical skills is a plus

BENEFITS

UpClear employees have access to a range of competitive benefits, including PTO, 401(k), and medical and dental insurance.

If you wish to apply, please send a resume to recruitment@upclear.com, with "p201901.US.SA" in the subject.
Cover letter recommended but not required.